

# JEAN-MICHEL BENKERT

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## EMPLOYMENT

- 10/21 - present            University of Bern  
Assistant Professor (tenure track) at the Department of Economics
- 03/17 - 07/21            Baloise Group  
Head of Sales Development Switzerland (May 2020 - July 2021)  
Strategy and Innovation Manager (March 2019 - April 2020)  
Innovation Manager (March 2017 - February 2019)

## EDUCATION

- 08/12 - 05/17            PhD in Economics  
University of Zurich, Switzerland
- 09/11 - 07/12            M.Sc. in Economics and Finance (Economics Program)  
Barcelona Graduate School of Economics, Spain
- 08/07 - 07/10            B.A. in Business and Economics, Major in Economics  
University of Basel, Switzerland

## WORKING PAPERS

1. Bilateral Trade with Loss-Averse Agents,  
revised July 2023.
2. Startup Acquisitions: Acquihires and Talent Hoarding,  
with Igor Letina and Shuo Liu, August 2023.

## PUBLICATIONS

1. On the Equivalence of Optimal Mechanisms with Loss and Disappointment Aversion,  
*Economics Letters*, 2022, Vol. 214.
2. Designing Dynamic Research Contests,  
with Igor Letina,  
*AEJ: Microeconomics*, 2020, Vol. 12(4), pp. 270-289.
3. Informational Requirements of Nudging,  
with Nick Netzer,  
*Journal of Political Economy*, 2018, 126, pp. 2323-2355.
4. Optimal Search from Multiple Distributions with Infinite Horizon,  
with Igor Letina and Georg Nöldeke,  
*Economics Letters*, 2018, Vol. 164, pp. 15-18.

## **SELECTED CONFERENCE AND SEMINAR PRESENTATIONS (\* INDICATES INVITATION)**

- 2023 University of Bayreuth\*, University of Lausanne\*, University of Copenhagen\*,  
Swiss IO Day 2023 (Bern), SAET 2023\* (Paris)
- 2022 Annual Meeting of the SSES (Fribourg), Annual Meeting VfS (Basel),  
Humboldt University + University of Toronto Theory Conference\* (Berlin)
- 2020 University of Bern\*
- 2016 EEA and ESEM (Geneva), University of Bern\*, Workshop on Mechanism Design and  
Behavioral Economics (Glasgow), University of Michigan\*
- 2015 Swiss Economists Abroad Conference (Fribourg), Midwest Economic Theory Meeting  
(Penn State), Northwestern University, Summer School of the Econometric Society  
(Tokyo)

## **RESEARCH VISITS**

09/15 - 05/16 Department of Economics, Northwestern University, USA

## **PROFESSIONAL SERVICES**

### **REFEREEING**

VfS Annual Conference (2023), ECTA, IER, JET, JEDC, JEMS, JINDEC, SJES, Spring Meeting  
of Young Economists (2016, 2017)

### **ORGANIZATION OF ACADEMIC MEETINGS AND EVENTS**

Co-Organizer Swiss Theory Day (2023)

Organizer Microeconomics Seminar at UZH and ETH (2014, 2015)

Co-Organizer of the Zurich-Basel Workshop in Micro Theory (2014, 2015)

## **TEACHING EXPERIENCE**

- 2023 Behavioral Economics (BA/MA), Lecture, University of Bern
- 2022 Microeconomics 1 (BA), Lecture, University of Bern
- 2022 Topics in Behavioral Economics (MA), Seminar, University of Bern
- 2021 Topics in Behavioral Industrial Organization (MA), Seminar, University of Bern
- 2018 Introduction to Industrial Organization (BA), Lecture, University of Basel
- 2012 - 2016 Microeconomics for Research Students I (PhD), Tutorial, UZH  
Organizational Economics (MA), Tutorial, UZH  
Mathematical Preliminaries for Microeconomics (PhD), Tutorial, UZH  
Microeconomics (BA), Tutorial, UPF  
Macroeconomics (BA), Tutorial, UPF

## **SCHOLARSHIPS AND HONORS**

- 2015            Doc.Mobility grant to visit Northwestern University  
                  Awarded by the Swiss National Science Foundation
- 2012            UBS Center Scholarship for PhD studies at the UZH  
                  Awarded by the UBS International Center of Economics in Society
- 2011            Full tuition waiver and stipend for M.Sc. in Economics at the BGSE  
                  Awarded by the Fundacion Ramon Areces

last update: September 2023